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The _____ MICHIGAN GAMING _____ Newsletter



FOUR WINDS ANNOUNCES DOWAGIAC GRAND OPENING

On Monday, April 1, 2013, the Pokagon Band of Potawatomi Indians (“Tribe”) announced that its new casino, Four Winds Dowagiac, will open to the public on Tuesday, April 30, 2013. Four Winds Dowagiac will be the third Four Winds-branded casino in the state.

While the Dowagiac location will be smaller than the other Four Winds properties, Matt Harkness, General Manager for the Four Winds Casinos, stated in a press release that “[w]e feel that Four Winds Dowagiac is sized accordingly to meet the demand of the local market.” The new gaming facility will feature 300 slot machines, four table games, and a Timbers-branded restaurant that can seat up to 30 people. The location will utilize the Four Winds W Club, a membership program for patrons that can be used at all Four Winds locations. In addition to the entertainment amenities, the Tribe has stated that it expects to create approximately 100 jobs in connection with the new Dowagiac location.

In addition to Four Winds Dowagiac, the Tribe owns and operates the Four Winds New Buffalo, opened in 2007, and Four Winds Hartford, opened in 2011. The Tribe also recently announced its second-annual Four Winds Invitational golf tournament, proceeds of which will be donated to the Memorial Children’s Hospital.

For more information on Four Winds Dowagiac, please visit the Four Winds Casino website at: <http://www.fourwindscasino.com/>

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MGCB RELEASES REGULAR PUBLIC MEETING AGENDA

On Tuesday, April 9, 2013, the Michigan Gaming Control Board (“MGCB”) will hold its Regular Public Meeting. The agenda includes the following items:

- A. Consider Board Resolution 2013-01 Honoring Judge Benjamin J. Friedman for his years of service to the Board
- B. Consider the Licensing & Regulation Division’s Recommendation Regarding Level 1 and Level 2 Occupational License Applications
- C. Consider the Executive Director’s Reports and Licensing & Regulation Division’s Recommendations Regarding the Pending Transfers of Interest of
 - 1. American Gaming & Electronics, Inc., Board File No. SL001568-13-001
 - 2. Hercules & Hercules, Inc., Board File No. SL000222-13-002
- D. Consider the Executive Director’s Reports and the Licensing & Regulation Division’s Recommendations Regarding the Pending Supplier License Renewal Requests of
 - 1. Allied-Eagle Supply Company, Inc., Board File No. SL003802-13-001
 - 2. C. L. Rieckhoff Company, Inc., Board File No. SL004151-13-001
 - 3. Don Coleman Advertising, Inc. d/b/a GlobalHue, Board File No. SL005553-13-001
 - 4. House Advantage LLC, Board File No. SL006175-13-001
 - 5. Konami Gaming, Inc., Board File No. SL001249-13-001
 - 6. MacKellar Associates, Inc. d/b/a MacKellar Incentive Marketing, Board File No. SL000177-13-001
 - 7. Renaissance Man Food Services LLC, Board File No. SL004299-13-001
 - 8. Tom Maceri & Son, Inc., Board File No. SL000234-13-001
- E. Consider the Executive Director’s Report and Licensing & Regulation Division’s Recommendations Regarding the Suitability of New Key Person of Absolute Imaging Professionals, Inc. d/b/a Absolute Images
 - 1. Diane Frances Kraft, Board File No. SL001009-13-001
- F. Consider the Executive Director’s Report and

Licensing & Regulation Division’s Recommendations Regarding the Suitability of New Key Person of IGT

- 1. Paul Gracey, Board File No. SL000002-13-001
- G. Consider the Executive Director’s Report and the Licensing & Regulation Division’s Recommendation Regarding the Transfers of Interest, and Suitability of New Entity Qualifier and Key Persons of Greektown Casino, LLC, Board File No. GTC-2013-002
 - 1. Athens Acquisition LLC
 - 2. Daniel Bruce Gilbert
 - 3. Matthew Paul Cullen
- H. Consider Greektown Casino’s Request for Temporary Suspension of Financial Covenant

The MGCB meeting will take place at the Detroit Office Hearing Room, located at Cadillac Place, 3062 W. Grand Blvd., Suite L-700, Detroit, Michigan at 9:30 a.m. on Tuesday, April 9th.

SOARING EAGLE CASINO & RESORT TEAMS WITH ARISTOCRAT TECHNOLOGIES TO DEVELOP ONLINE CASINO SITE

Aristocrat Technologies has announced that it will be developing an online casino website for the Soaring Eagle Casino & Resort, the tribal gaming operation in Mount Pleasant, Michigan owned by the Saginaw Chippewa Indian Tribe. Aristocrat will be utilizing its “nLive” online gaming platform to develop the Soaring Eagle site, which Aristocrat describes as the largest website it has built for a tribal gaming partner. In its press release announcing this deal, Aristocrat notes that the Soaring Eagle Casino & Resort nLive site will be a “play-for-fun” casino.

In addition to providing online games, the nLive site will allow the casino to enroll player’s club members online and allow these players to check their balances through the site. The nLive site will integrate with the existing Aristocrat Oasis 360 Casino Management System that the Soaring Eagle Casino & Resort currently uses to monitor its 4,200 electronic gaming devices. This integration is designed to allow the casino to better analyze their players’ land-based and online

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gaming activity in order to provide these players with more customized offers.

"Aristocrat has been a valued partner of Soaring Eagle Casino for many years, and as we embrace new technology and prepare for the next phase of our business ventures, we are very happy to have Aristocrat working side by side with us", said Soaring Eagle Casino & Resort Director of Marketing and Entertainment Raul Venegas. Likewise, Aristocrat Vice President of System Sales and Marketing Kelly Shaw said, "We are thrilled that Soaring Eagle Casino & Resort has chosen to expand their relationship with us in the online space, with our award-winning, first-in-the-industry solution. nLive is proven to be an effective tool for operators and an enjoyable means of entertainment for players, and we are thrilled that Soaring Eagle trusts us to take their incredible brand online."

UPDATE: MACKINAW CITY CASINO HEARING RESCHEDULED

According to its official website, the Village of Mackinaw City has rescheduled a casino informational meeting for April 23, 2013 at 7 p.m. to hear public comment regarding a proposed casino plan that has been presented by the Little Traverse Bay Band of Odawa Indians ("Tribe"). The meeting will take place at the Mackinaw City Public School. According to previous reports, no vote will be held at the hearing.

Previous feasibility studies commissioned by the Tribe concerning the proposed \$26 million project have shown that a satellite casino with 550 slot machines and a small food and beverage outlet will potentially generate over 100 construction jobs and 80 full-time casino jobs.

"We are looking forward to a cooperative, mutually beneficial, and lasting relationship with the Village of Mackinaw City. This project would be good for both the Tribe and Mackinaw City," stated Tribal Chairman Dexter McNamara. "Northern Michigan needs more year round businesses that create jobs with benefits and this project will help fill that need."

According to a September 24, 2012 press release from the Tribe, the Tribe's amended Compact with

the State of Michigan allows for a second gaming site in Emmet County. However, according to the Compact, "[t]he location of the Second Site is contingent on the approval of the affected local unit of State government by formal action of the governing body."

According to the *Cheboygan News*, the location of the proposed casino is on tribal trust lands just south of Mackinaw City.

CANADA SPORTS WAGERING LEGISLATION UPDATE

The Canadian Senate continues to debate [Bill C-290, \("C-290"\)](#), legislation that, if passed, would allow single-game sports wagering throughout Canada by amending the country's criminal code to remove the current ban on the practice. The most recent parliamentary debate, which occurred on March 7, 2013, allowed for senators and others to state their opposition to the bill.

C-290 was first introduced by Joe Comartin (Windsor-Tecumseh) in February of 2011 to expand authorized sports wagering to include single-game wagers. Current law only allows for parlay-style wagers and are offered through provincial government products, such as Sport Select, Pro-Line, and the "Game Picks" parlay wagering currently offered at Casino Windsor. In March of 2012, C-290 unanimously passed in the House of Commons and was sent to the Senate for approval.

The bill, however, has faced opposition in the Senate in several readings and debates over the past year. During the initial discussions in the Senate last March, Senator Bob Runciman (Ontario) stated his support for the bill "not because I am a fan of gambling...but because it is obvious that anyone who wants to bet on a football or hockey game is already doing it. Rather than benefiting the provincial government, they are benefiting, among others, organized crime."

Since this initial statement of support, several senators have noted their opposition to the legislation, often citing concerns over the

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country's professional and amateur sports programs. At the March 7, 2013 hearings, Senator Donald Neil Plett (Manitoba) cited statements and written comments received from the National Football League and the Toronto Blue Jays in opposition to expanding sports wagering and further noted that "[t]he National Collegiate Athletic Association, the National Hockey League, the National Football League, the National Basketball Association and Major League Baseball have all expressed their opposition and concerns with Bill C-290 since they believe that it puts sports at risk in Canada by undermining its integrity and public confidence." Senator Plett also stated that the expansion of sports wagering would have widespread social costs across the country. These concerns were also raised in debates last May by Senator Norman Doyle (Newfoundland and Labrador), who stated that "[t]here is nothing, in my opinion at least, about this NDP bill that is of any value to society at all. In fact, it would hurt society. Its only aim is to add further problems and further social consequences to an already bad situation."

C-290 remains in the Senate at its Third Reading, the final stage of debate before a final vote. A final vote on the legislation has not yet been scheduled as of the date of this publication.

Sports wagering expansion remains a topic of debate in the United States as well, with two separate bills recently being introduced in Congress that seek to amend provisions of the Professional and Amateur Sports Protection Act ("PASPA"), the federal law prohibiting sports wagering outside of the licensed Nevada sports books and certain limited lottery games and non-banking sports pools previously authorized in Oregon, Delaware and Montana. See ["Sports Wagering Expansion Bills Introduced in Congress," Michigan Gaming Newsletter, Vol. 19, Issue 4](#). Though these expansion bills have been introduced, neither have advanced out of the House Judiciary Committee.

Additionally, New Jersey Governor Chris Christie, along with other interested parties, have appealed a recent U.S. District Court opinion that affirms the constitutionality of the sports wagering expansion prohibition contained in PASPA. See ["New Jersey Governor Chris Christie Appeals Sports Wagering Rule," Michigan Gaming](#)

[Newsletter, Vol. 19, Issue 7](#). The Third Circuit Court of Appeals in Philadelphia is expected to hear arguments in this matter later this summer.

REGISTER NOW: TITLE 31 COMPLIANCE WEBINAR - A CASE STUDY

On April 17, 2013, the first of a two-part Title 31 Compliance Webinar series will be presented by casino industry professionals working together to enhance the casino industry's awareness of the Federal Anti-Money Laundering (AML) regulations. The series has been organized by the State Gaming Associations in Colorado, Indiana, Iowa, Louisiana, Michigan, Mississippi, Missouri, and Nevada.

Part one of the series, *A Casino Case Study*, has been assembled by industry experts in Anti-Money Laundering with the goal of exploring a hypothetical, real-life Casino AML audit case that resulted in penalties and fines by the Financial Crimes Enforcement Network (FinCEN). During the case study, presenters will highlight basic regulatory requirements to ensure compliance with FinCEN and IRS guidelines. The second part of the series, *Developing a Comprehensive Compliance Plan*, will look at suggestive systems to help ensure your casino meets the standards set forth by FinCEN and the IRS. See below for further details regarding Part One and Part Two of the webinar series.

Part 1 – A Casino Case Study

Cost: Free to Michigan Gaming Newsletter subscribers - \$50 for non-subscribers

April 17, 2013 from 2-3 p.m. EST

- Background Summary of the Case Study Scenario
- Common Regulatory and Internal Control Violations
- Culpability of Executives and Management teams
- Attendees will be Encouraged to Submit Written Questions to be Answered in Webinar

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Part 2 – Developing a Comprehensive Compliance Program

Cost: Free to *Michigan Gaming Newsletter* subscribers - \$50 for non-subscribers

May 22, 2013 from 2-3 p.m. EST

- Introduction into a Comprehensive Compliance Program
- A Compliance Program's Impact on Operations
- A Walk-through of Proper Form Filing Procedures
- Experience with Common Technical Difficulties and Troubleshooting Procedures
- Written Q & A Session Directed at Answering Specific Attendee Questions Submitted From Series One

[Click Here to Register](#) or visit www.casinowebinar.com for more information.