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# The MICHIGAN GAMING Newsletter



## MICHIGAN GAMING CONTROL BOARD RELEASES DETROIT CASINO REVENUES FOR FEBRUARY, 2014

The Michigan Gaming Control Board (“MGCB” or “Board”) released the February, 2014 total adjusted revenue figures for the three Detroit casinos—MGM Grand Detroit Casino, MotorCity Casino and Greektown Casino. Overall, the revenue for the Detroit market was down 0.6% compared to the same reporting period last year. Specifically, revenue for MGM Grand Detroit Casino was up 2.4% while revenue for MotorCity Casino and Greektown Casino was down by 2.7% and 2.9%, respectively during February, 2014 compared to the same month last year.

Month in 2014	Total Adjusted Revenue 2014		
	MGM Grand Detroit	MotorCity Casino	Greektown Casino
	Total Adjusted Revenue	Total Adjusted Revenue	Total Adjusted Revenue
January	\$41,231,507.57	\$31,710,276.19	\$23,106,523.77
February	\$47,575,032.11	\$37,245,026.02	\$25,788,555.32
<b>Total</b>	<b>\$88,806,539.68</b>	<b>\$68,955,302.21</b>	<b>\$48,895,079.09</b>

Month in 2014	Total Adjusted Revenue and Taxes 2014		
	All Detroit Casinos		
	Total Adjusted Gross Receipts	Total State Wagering Tax	Total Detroit Wagering Tax
January	\$96,048,307.53	\$7,779,912.91	\$10,469,265.52
February	\$110,608,613.45	\$8,959,297.69	\$12,056,338.87
<b>Total</b>	<b>\$206,656,920.98</b>	<b>\$16,739,210.60</b>	<b>\$22,525,604.39</b>

All three casinos are subject to a wagering tax of 19%, with 10.9% of this levy to go to the City of Detroit and 8.1% to be paid to the State of Michigan.

The market shares for MGM Grand Detroit, MotorCity Casino, and Greektown Casino for January 2014 were 43%, 34%, and 23%, respectively.

The figures released by the Board are the gross receipts less winnings paid to wagerers. The figures do not include: 1) any fees or other relevant city, state or federal taxes; 2) wages and benefits paid to casino employees; 3) payments to suppliers, services providers or vendors; and 4) other normal business expenses.

## **NEW BILL SEEKS TO REVISE REGULATION OF CHARITABLE GAMING IN MICHIGAN; MGCB WITHDRAWS REVISED CHARITABLE GAMING RULES**

On Tuesday, March 18, 2014, State Senator Rick Jones (R-Grand Ledge) introduced Senate Bill (“SB”) 878, a sweeping measure that seeks to revise the operation and regulation of charitable gaming in Michigan by amending the Traxler-McCauley-Law-Bowman Bingo Act, the 1972 law that authorized charitable gaming in the state. In particular, SB 878 codifies a new regulatory structure for the operation of “millionaire parties”, the charitable gaming events where wagers are placed on games of chance usually associated with a casino using imitation money or chips. The bill includes provisions related to:

- The annual licensing of “charitable gaming service providers”
- Event advertising restrictions
- Requirements for locations that will host millionaire parties
- Operational requirements (Wagering limits, hours of operation, etc.)
- Compensation of event workers
- A cap on payments allowed to charitable gaming service providers

If passed, SB 878 would also rescind any current administrative rules related to the conduct of millionaire parties, and require the Executive Director of the Michigan Gaming Control Board to promulgate new administrative rules within one year. A copy of the current version of SB 878 can be found here: [http://www.legislature.mi.gov/\(S\(c5bybzjycfhjzx45i0oim55\)\)/mileg.aspx?page=getObject&objectName=2014-SB-0878](http://www.legislature.mi.gov/(S(c5bybzjycfhjzx45i0oim55))/mileg.aspx?page=getObject&objectName=2014-SB-0878).

On Wednesday, March 19<sup>th</sup>, and following the introduction of SB 878, the Michigan Gaming Control Board (“MGCB”) withdrew its proposed revised rules for the operation and regulation of millionaire parties during a hearing before the Michigan Legislative Council’s Joint Committee on Administrative Rules (“JCAR”). According to the *Detroit Free Press*, Mike Maher of the MGCB told the JCAR hearing panel that the proposed rules were being withdrawn “until a later date.” The MGCB’s proposed rules had been submitted for consideration by JCAR in an effort to bring more comprehensive oversight and regulation to millionaire party events.

SB 878 has been referred to the Michigan Senate Regulatory Reform Committee.

## **AGA ACCEPTING NOMINATIONS FOR THE GAMING HALL OF FAME**

The American Gaming Association (“AGA”) is now accepting nominations for the 2014 Gaming Hall of Fame. The Gaming Hall of Fame ceremony is an annual event to honor achievements in industry leadership and entertainment. More than 80 people have been inducted into the Gaming Hall of Fame since its inception in 1989.

The deadline for applications is April 5. For questions about the Gaming Hall of Fame, contact the AGA at (202) 552-2675. [Submit](#) your nominee today.

## **SOUTHERN GAMING SUMMIT SCHEDULED FOR MAY 6-8, 2014 IN BILOXI**

contact Blaine DeGracia at 517-507-3857 or [degracia@rmclegal.com](mailto:degracia@rmclegal.com).

The Southern Gaming Summit will be held in Biloxi, Mississippi on May 6-8, 2014. The event will be held jointly with BingoWorld, the world's largest bingo conference and trade show, at the Mississippi Coast Coliseum and Convention Center.

The summit will consist of conferences, networking, and exhibit space featuring information and products related to all facets of the gaming industry. The event will begin with the Southern Gaming Summit/BingoWorld Golf Tournament on May 6, 2014 for exhibitors. Conference events begin on Wednesday and include discussions, presentations, and workshops on current issues facing the gaming industry. Featured speakers include Tilman Fertitta, CEO and Owner of Landry's, Inc. and Geoff Freeman, President and CEO of the American Gaming Association. Other events include the Global Gaming Women Luncheon, an Executive Roundtable, and numerous networking opportunities for attendees.

Gaming and hospitality industry executives, regulators, legislators, and consultants are likely to express interest in the event. For more information on the event, as well as registration information, please visit: <http://www.sgsummit.com/>.

### **SIGN UP FOR RMC'S DAILY GAMING NEWS FEED**

Regulatory Management Counselors, P.C. (RMC Legal), authors of *The Michigan Gaming Newsletter*, would like to extend an invitation to sign up for the complimentary *RMC Daily Gaming News Feed*. The Daily News Feed delivers Michigan and gaming-industry specific news links directly to you each morning.

To sign up to receive the RMC Daily Gaming News Feed, simply visit: <http://rmclegal.com/media-publications> and complete the form.

Should you have any questions, feel free to