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The MICHIGAN GAMING Newsletter



MICHIGAN GAMING CONTROL BOARD RELEASES DETROIT CASINO REVENUES FOR JANUARY 2016

The Michigan Gaming Control Board (“MGCB” or “Board”) released the January, 2016 total adjusted revenue figures for the three Detroit casinos—MGM Grand Detroit Casino, MotorCity Casino and Greektown Casino. Overall, the revenue for the Detroit market was down 1.8% compared to the same reporting period last year.

Month in 2016	Total Adjusted Revenue 2016		
	MGM Grand Detroit	MotorCity Casino	Greektown Casino
	Total Adjusted Revenue	Total Adjusted Revenue	Total Adjusted Revenue
January	\$46,718,389.11	\$37,132,788.69	\$25,215,520.31
Total	\$46,718,389.11	\$37,132,788.69	\$25,215,520.31

Specifically, revenue for MGM Grand Detroit was up by 1.1% while revenue for MotorCity Casino and Greektown Casino was down 2.4% and 5.7% respectively, during January, 2016 when compared to the same month last year.

Month in 2016	Total Adjusted Revenue and Taxes 2016		
	All Detroit Casinos		
	Total Adjusted Gross Receipts	Total State Wagering Tax	Total Detroit Wagering Tax
January	\$109,066,698.11	\$8,834,402.55	\$11,888,270.09
Total	\$109,066,698.11	\$8,834,402.55	\$11,888,270.09

All three casinos are subject to a wagering tax of 19%, with 10.9% of this levy to go to the City of Detroit and 8.1% to be paid to the State of Michigan.

The market shares for MGM Grand Detroit, MotorCity Casino, and Greektown Casino for January 2016 were 43%, 34%, and 23%, respectively.

The figures released by the Board are the gross receipts less winnings paid to wagerers. The figures do not include: 1) any fees or other relevant city, state or federal taxes; 2) wages and benefits paid to casino employees; 3) payments to suppliers, services providers or vendors; and 4) other normal business expenses.

LOTTERY RELEASES 2015 ANNUAL REPORT, ILOTTERY SALES OF \$146.2 MILLION

According to the Michigan Lottery's 2015 Annual Report, the Lottery generated total revenues of nearly \$2.8 Billion in 2015, an increase of 6.8% over the \$2.63 Billion revenue reported in 2014. The increase was partially driven by an 11% increase in instant game ticket sales from 2014 to 2015, attributed to the new "multiplier" instant games launched in 2015 and two new \$30 instant ticket games. Club Keno, Lucky for Life, and Powerball sales also increased in fiscal year 2015 compared to previous years.

2015 also marked the first full-year reporting period for iLottery games, which were launched in August of 2014, and include a variety of multiple price point instant, keno, multi-ticket, extended and single card games that can be played over the Internet on computers, mobile phones, and tablets. The iLottery program saw a total of \$146.2 Million in 2015 sales, generating a net win for the state of \$18.5 Million.

Lottery revenues contributed \$795.5 Million to the State School Aid Fund, the largest contribution to the fund in history. Revenues from the Lottery are dedicated to the School Aid Fund which provides funds for K-12 education in the state. The Lottery also continued its Michigan Excellence in

Education Award Program, which began in September 2014 and provides weekly awards to Michigan teachers with a \$500 cash prize and a \$500 grant to their school, in addition to a yearly \$10,000 prize chosen from among the weekly winners.

According to the report, the Lottery plans to introduce 25 new games in 2016, including draw based and iLottery products.

[Click here for the Annual Report.](#)

POKAGON BAND ANNOUNCES 2016 FOUR WINDS INVITATIONAL

On February 9, 2016, the Pokagon Band of Potawatomi Indians ("Tribe") announced that its annual Four Winds Invitational golf tournament will be held June 17-19, 2016 at the Blackthorn Golf Club in South Bend, Indiana. The tournament is part of the Symetra Tour – Road to the LPGA is one of four Symetra Tour events hosted by Potawatomi nations as part of the Potawatomi Cup.

"We are proud to bring back the Four Winds Invitational to South Bend for a fifth straight year. The Pokagon Band of Potawatomi Indians has lived in this region for hundreds of years and this is just one of many ways in which we continually reinvest in the community we call home. We have a great partnership with the Symetra Tour and thank all the volunteers in the community who have made the tournament such a success," stated Tribal Chairman John P. Warren in a press release on the matter. Over the past four years, the Tribe has donated \$267,000 to the Memorial Children's Hospital from tournament proceeds.

The Four Winds Invitational has been an annual event since 2012, when it was established as part of the Symetra Tour. The Symetra Tour, formerly known as the LPGA Futures Tour, is the official development tour for the LPGA.

According to the press release, additional details on the tournament will be released in the coming months.