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The MICHIGAN GAMING Newsletter



MICHIGAN GAMING CONTROL BOARD RELEASES DETROIT CASINO REVENUES FOR MARCH 2017

On April 11, 2017, the Michigan Gaming Control Board (“MGCB” or “Board”) released the March 2017 total adjusted revenue figures for the three Detroit casinos – MGM Grand Detroit Casino, MotorCity Casino and Greektown Casino. Overall, the revenue for the Detroit market was up 5% when compared to the same reporting period last year.

Month in 2017	Total Adjusted Revenue 2017		
	MGM Grand Detroit	MotorCity Casino	Greektown Casino
	Total Adjusted Revenue	Total Adjusted Revenue	Total Adjusted Revenue
January	\$47,122,785.88	\$38,437,983.01	\$26,444,022.40
February	\$48,090,071.92	\$40,560,815.83	\$28,590,936.09
March	\$54,150,615.38	\$45,102,231.26	\$31,950,728.99
Total	\$149,363,473.18	\$124,101,030.10	\$86,985,687.48

Specifically, MGM Grand Detroit’s revenue increased by 4.5%, and MotorCity’s rose 3.2%, while Greektown’s revenue increased by 8.6% during March 2017 when compared to the same month last year.

All three casinos are subject to a wagering tax of 19%, with 10.9% of this levy payable to the City of Detroit and 8.1% payable to the State of Michigan.

Month in 2017	Total Adjusted Revenue and Taxes 2017		
	All Detroit Casinos		
	Total Adjusted Gross Receipts	Total State Wagering Tax	Total Detroit Wagering Tax*
January	\$112,004,791.29	\$9,072,388.09	\$13,328,570.16
February	\$117,241,823.84	\$9,496,587.73	\$13,951,777.04
March	\$131,203,575.63	\$10,627,489.63	\$15,613,225.50
Total	\$360,450,190.76	\$29,196,465.45	\$42,893,572.70
*Total includes wagering tax and development agreement payments to the city of Detroit as reported by the casinos			

The March 2017 market shares for MGM Grand Detroit, MotorCity Casino, and Greektown Casino for 2016 were 41%, 35%, and 24%, respectively.

The figures released by the Board are the gross receipts less winnings paid to wagerers. The figures do not include: 1) any fees or other relevant city, state or federal taxes; 2) wages and benefits paid to casino employees; 3) payments to suppliers, services providers or vendors; nor 4) other normal business expenses.

MICHIGAN GAMING CONTROL BOARD RELEASES APRIL 25, 2017 REGULAR PUBLIC MEETING AGENDA

The Michigan Gaming Control Board (“MGCB”) will hold its regular public meeting on Tuesday, April 25, 2017 at the MGCB Detroit office, Cadillac Place, 3062 West Grand Blvd., Suite L-700, in Detroit.

The meeting will begin at 9:30 a.m. with the staff briefing, followed immediately by the agenda items. The Cadillac Place is in Detroit’s New Center Area near the John Lodge Freeway (M-10), between Second Avenue and Cass Avenue. The Fisher Building and the Albert Kahn Building are nearby landmarks.

The agenda for the meeting includes the following items:

- A. Consider the Casino Audit & Enforcement Division’s Recommendations Regarding Level 1 and Level 2 Occupational License Applications
- B. Consider Adoption of Board Resolution 2017-02 Regarding Vendor Exemptions and Waivers from Supplier Licensing
- C. Consider the Executive Director’s Reports and Licensing & Investigations Division’s Recommendations Regarding the Pending Supplier License Applications of
 1. Alpha Video & Audio, Inc., Board File No. SL003370-17-001
 2. Creation Robco Inc. d/b/a Robco Gaming, Board File No. SL007035-17-001
 3. Galaxy Gaming, Inc., Board File No. SL007044-17-001
 4. Integration Partners Corporation, Board File No. SL006927-17-001

- D. Consider the Executive Director's Report and Licensing & Investigations Division's Recommendations Regarding the Pending Transfer of Interest In
 - 1. International Market Place, Inc. d/b/a Fishbones Rhythm Kitchen Café, Board File No. SL000141-17-002
- E. Consider the Executive Director's Report and Licensing & Investigations Division's Recommendations Regarding the Pending Supplier License Renewal Requests of
 - 1. Avanzado, LLC, Board File No. SL002977-17-001
 - 2. BAC Greektown, LLC, Board File No. SL006106-17-001
 - 3. Basement Beats, LLC, Board File No. SL005968-17-001
 - 4. Cadillac Travel, Inc., Board File No. SL006365-17-001
 - 5. Caniff Electric Supply Co., Inc., Board File No. SL002291-17-001
 - 6. Conti Corporation, Board File No. SL000271-17-001
 - 7. Gaming Partners International USA, Inc. d/b/a GPI USA, Board File No. SL000201-17-001
 - 8. Gold Star Equipment, Inc. d/b/a Gold Star Products, Board File No. SL000146-17-001
 - 9. Great Lakes Mechanical Corp., Board File No. SL000708-17-001
 - 10. Halifax Security, Inc. d/b/a North American Video, Board File No. SL005262-174-001
 - 11. International Market Place, Inc. d/b/a Fishbones Rhythm Kitchen Café, with new Key Person, MGAT Investments, Inc., Board File No. SL000141-17-003
 - 12. JCM American Corporation d/b/a JCM Global, Board File No. SL000279-17-001
 - 13. Konami Gaming, Inc. with new Key Persons, Kazuya Kozuki, Osamu Nakano and Thomas Anthony Jingoli, Board File No. SL001249-17-001
- 14. MRP Supply, Inc., Board File No. SL005958-17-001
- 15. Voice Data Systems, LLC d/b/a VDS, Board File No. SL004343-17-001
- 16. WPDET Associates, LLC, Board File No. SL005110-17-001
- F. Consider the Executive Director's Report and Licensing & Investigations Division's Recommendation Regarding Suitability of New Key Person of Casino Licensee MGM Grand Detroit, LLC
 - 1. Christopher John Kelley, Board File No. MGM-2017-02
- G. Consider the Executive Director's Report and Licensing & Investigations Division's Recommendation Regarding Suitability of New Key Persons of Supplier Licensee IGT
 - 1. Andrea Adolfo Boroli and Guido Giuseppe Corbetta, Board File No. SL000002-17-001
- H. Consider the Casino Audit & Enforcement Division's Recommendation Regarding Acknowledgment of Violation of Casino Licensee Greektown Casino, LLC, Board File No. CDA-2017-02
- I. Consider the Licensing & Investigations Division's Recommendation Regarding Acknowledgment of Violation of Supplier Licensee Sachse Construction and Development Company, LLC, Board File No. SDA-2017-02
- J. Consider the Executive Director's Report and the Licensing & Investigations Division's Recommendation Regarding Greektown Casino LLC's Request for Approval of Debt Transaction and Related Requests, Board File No. GTC-2017-001
- K. Other Business

For more information regarding the MGCB, please

visit its website at www.michigan.gov/mgcb.

GLOBAL GAMING WOMEN ACCEPTING SCHOLARSHIP APPLICATIONS FOR LEADERSHIP CONFERENCE

On April 11, 2017, Global Gaming Women (“GGW”) announced that its third annual “W Leadership Development Conference” will be held from June 21-23 at the Aliante Hotel and Casino in Las Vegas, Nevada and is designed to provide 24 senior-level women with additional relevant business and leadership training. To be considered for a scholarship to the W Leadership Conference, applications must be received no later than May 5, 2017 and applications should:

- Visit the GGW Scholarships and Application [website](#) and create a user account by following the link located on the right side of the page.
- Once you’ve created an account and have logged in, select the link for the W Leadership Development Conference and follow the prompts to complete your application. Please note: You are not eligible for a scholarship if you have attended a GGW W Conference in the past three (3) calendar years.
- Scholarship recipients will be notified via email by **May 21, 2017**.

If you have any questions about the conference and/or scholarship opportunities, please contact Phyllis A. Gilland, GGW VP and Education Committee Co-Chair at Phyllis.Gilland@ACEPLLC.com.